



HARVARD MEDICAL SCHOOL  
TEACHING HOSPITAL

**Engineering Department**

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December 1, 2016

Mr. Bill Wilson  
National Sales and Engineering MH&W International Corp.  
575 Corporate Drive  
Mahwah, NJ 08854-2330

Dear Mr. Wilson,

I wanted to share our experience with the Cool BLUE inductive cores that we have been purchasing from the local representative Bob MacKay at AVA HVAC Products LLC in Rockland, Ma.

Bob had showed us the product after we had been experiencing fluting in our motor bearings serving the hospitals HVAC air handing equipment. It must first be noted, that these motors had already been equipped with the AEGIS shaft grounding devices both field installed and some already factory installed by the motor manufacturer Baldor. Based on our analysis the SGR's had lost contact due to grease, dirt or rust.

It has been 4 years now and our Cool Blue cores are working great! What I liked best about the Cool Blue alternative is that they are not affected by these elements and never wear out!

We have not experienced one loss due to fluting since switching to the Cool Blue inductive cores. Motor bearing protection is very important since they are installed in some of our most critical pieces of equipment here at the hospital. Cool Blue cores are now our standard for motor bearing protection here at Boston Childrens.

Sincerely  
Stephen Fostello  
Senior Mechanical Supervisor HVAC systems  
Facilities automation and controls  
Boston Childrens Hospital  
300 Longwood Ave.  
Boston Ma, 02115